



**Required Report:** Required - Public Distribution **Date:** June 19, 2024

**Report Number:** MO2024-0008

Report Name: Citrus Semi-annual

Country: Morocco

Post: Rabat

Report Category: Citrus

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### **Report Highlights:**

Post production forecasts for tangerines/mandarins, oranges, lemons, and orange juice remain unchanged from the December 20 Annual Citrus Report. MY 2023/24 export figures are revised based on trade data received from Morocco's office des changes.

#### **Production Update:**

Post's production forecasts for tangerines/mandarins, oranges, lemons, and orange juice remain unchanged from the December 20, 2023 Annual Citrus Report.

According to the citrus industry, two consecutive seasons of low production are due to higher temperatures and drought. The extreme heat of summer 2023 negatively impacted flowering, and the lack of rain had severe consequences. The industry describes MY2023/2024 as a weak campaign in terms of yield compared to MY 2021/22. While prices are higher than usual, they do not compensate for the reduced volume, and Post saw ample evidence of abandoned orchards during a recent visit to the Northeast region.

### **Trade Update:**

Post has adjusted trade numbers down for fresh tangerines/mandarins and oranges in MY 2023/24 based on final data received from Morocco's office des changes. Tangerines/mandarins exports were revised down to 400,000 MT, orange exports decreased to 40,000 MT based on trade to date data.

Industry contacts mentioned that the geopolitical events, including the wars in Ukraine and Israel, have led to three major challenges for Moroccan exports: inflation of inputs and logistical costs, the closure of the Suez Canal and blocked access to markets in the Middle East and Asia, and increased competition from Spain, Chile, and Turkey. Chile produces a large volume of clementine and with new late season varieties has an extended its export season, adding to the competitive pressure on Moroccan citrus in the North American market. Typically, Morocco would enter the market on the North American East Coast in November, but with more late season varieties, Chile has cut into these exports.

For orange exports, Moroccan exporters are facing significant competition from Egypt. This season, production is declining, and prices are high in the local market, leading exporters to prefer selling more domestically.

Post revised its lemon/limes export numbers for MY 2023/24 downward to 4,000MT, based on current trade data and industry insights. Moroccan exporters have opted to prioritize the local market due to favorable pricing.

On April 2024, Brazil opens its market to Moroccan citrus during the 16th edition of the International Agricultural Show of Morocco (SIAM 2024). This development was emphasized by the signing of an action plan detailing the export terms. This will enable Moroccan exporters to send citrus products to the Brazilian market.

## Tangerines/Mandarins, Fresh

HS-080520, 080521, 080522, 080529

Table 1: Morocco's Tangerine/Mandarin Exports by Destination (MT)

| Partner Country    | 2020/21 | 2021/22 | 2022/23 | 09/22-03/23 | 09/23-03/24 | %Δ     |
|--------------------|---------|---------|---------|-------------|-------------|--------|
| EU 27              | 165,801 | 180,699 | 145,059 | 142,703     | 115,469     | -19.08 |
| Russia             | 149,464 | 182,346 | 94,948  | 94,086      | 77,636      | -17.48 |
| United States      | 43,208  | 109,254 | 82,139  | 81,549      | 71,574      | -12.23 |
| Canada             | 54,160  | 69,033  | 73,049  | 73,005      | 60,038      | -17.76 |
| Sub-Saharan Africa | 30,861  | 57,250  | 37,885  | 35,533      | 36,286      | 2.12   |
| Middle East        | 18,007  | 18,801  | 15,376  | 15,202      | 11,901      | -21.71 |
| Other              | 4,152   | 7,594   | 5,452   | 5,452       | 3,374       | -38.11 |
| Total              | 465,652 | 624,976 | 453,910 | 447,531     | 376,281     | -15.92 |

Source: Office des Changes

<u>Consumption</u>: Post adjusted its MY 2023/24 domestic consumption estimate for tangerines/mandarins to 550,000 MT, based on available remaining supplies.

Table 2: Production, Supply & Distribution: Tangerines/Mandarins, Fresh

| Tangerines/Mandarins, Fresh                                 | 2021/2022 |          | 2022/    | 2023     | 2023/2024 |          |  |  |
|---|-----------|----------|----------|----------|-----------|----------|--|--|
| Market Year Begins  | Sep 2021  |          | Sep 2022 |          | Sep 2023  |          |  |  |
| Morocco   | USDA      | New Post | USDA     | New Post | USDA      | New Post |  |  |
|   | Official  |          | Official |          | Official  |          |  |  |
| Area Planted (HECTARES)                                     | 65750     | 65750    | 59150    | 59150    | 59100     | 59100    |  |  |
| Area Harvested (HECTARES)                                   | 58900     | 58900    | 50000    | 50000    | 50050     | 50050    |  |  |
| Bearing Trees (1000 TREES)                                  | 20000     | 20000    | 17975    | 17975    | 17400     | 17400    |  |  |
| Non-Bearing Trees (1000                                     | 6820      | 6820     | 6150     | 6150     | 6100      | 6100     |  |  |
| TREES)  |           |          |          |          |           |          |  |  |
| Total No. Of Trees (1000                                    | 26820     | 26820    | 24125    | 24125    | 23500     | 23500    |  |  |
| TREES)  |           |          |          |          |           |          |  |  |
| Production (1000 MT)  | 1360      | 1360     | 927      | 927      | 950       | 950      |  |  |
| Imports (1000 MT)   | 0         | 0        | 0        | 0        | 0         | 0        |  |  |
| Total Supply (1000 MT)                                      | 1360      | 1360     | 927      | 927      | 950       | 950      |  |  |
| Exports (1000 MT)   | 625       | 625      | 453      | 453      | 450       | 400      |  |  |
| Fresh Dom. Consumption (1000                                | 735       | 735      | 474      | 474      | 500       | 550      |  |  |
| MT)   |           |          |          |          |           |          |  |  |
| For Processing (1000 MT)                                    | 0         | 0        | 0        | 0        | 0         | 0        |  |  |
| Total Distribution (1000 MT)                                | 1360      | 1360     | 927      | 927      | 950       | 950      |  |  |
|   |           |          |          |          |           |          |  |  |
| (HECTARES), (1000 TREES), (100                              | 0 MT)     |          |          |          |           | •        |  |  |
| OFFICIAL DATA CAN BE ACCESSED AT: PSD Online Advanced Query |           |          |          |          |           |          |  |  |

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## Oranges, Fresh

HS-080510

Table 3: Morocco's Orange Exports by Destination (MT)

| Partner Country    | 2020/21 | 2021/22 | 2022/23 | 2022/23<br>Oct-Mar | 2023/24<br>Oct-Mar | %Δ     |
|--------------------|---------|---------|---------|--------------------|--------------------|--------|
| EU 27              | 52,011  | 51,284  | 5,915   | 3,208              | 1,861              | -41.99 |
| Canada             | 10,972  | 17,783  | 10,309  | 7,794              | 6,860              | -11.98 |
| United States      | 2,919   | 18,611  | 6,622   | 5,483              | 4,504              | -17.86 |
| Russia             | 9,609   | 20,307  | 6,343   | 6,026              | 4,846              | -19.58 |
| Sub-Saharan Africa | 10,030  | 13,867  | 8,554   | 4,081              | 3,902              | -4.39  |
| Middle East        | 4,459   | 6,784   | 581     | 554                | 107                | -80.69 |
| Other              | 1,548   | 1,719   | 521     | 521                | 546                | -4.8   |
| Total              | 91,546  | 130,359 | 38,845  | 27,669             | 22,625             | -18.23 |

Source: Office des Changes

<u>Consumption</u>: Post adjusted its MY 2023/24 orange domestic consumption estimate to 730,000 MT, based on available remaining supplies.

Table 4: Production, Supply & Distribution: Oranges, Fresh

| Oranges, Fresh                  | 2021/    | 2022     | 2022/2023 |          | 2023/2024 |          |
|---------------------------------|----------|----------|-----------|----------|-----------|----------|
| Market Year Begins              | Oct 2021 |          | Oct 2022  |          | Oct 2023  |          |
| Morocco                         | USDA     | New Post | USDA      | New Post | USDA      | New Post |
|                                 | Official |          | Official  |          | Official  |          |
| Area Planted (HECTARES)         | 59600    | 59600    | 58500     | 58500    | 58200     | 58200    |
| Area Harvested (HECTARES)       | 56500    | 56500    | 55100     | 55100    | 54900     | 54900    |
| Bearing Trees (1000 TREES)      | 17200    | 17200    | 17125     | 17125    | 17100     | 17100    |
| Non-Bearing Trees (1000         | 1635     | 1635     | 1600      | 1600     | 1590      | 1590     |
| TREES)                          |          |          |           |          |           |          |
| Total No. Of Trees (1000        | 18835    | 18835    | 18725     | 18725    | 18690     | 18690    |
| TREES)                          |          |          |           |          |           |          |
| Production (1000 MT)            | 1150     | 1150     | 783       | 783      | 820       | 820      |
| Imports (1000 MT)               | 0        | 0        | 0         | 0        | 0         | 0        |
| Total Supply (1000 MT)          | 1150     | 1150     | 783       | 783      | 820       | 820      |
| Exports (1000 MT)               | 130      | 130      | 40        | 39       | 55        | 40       |
| Fresh Dom. Consumption (1000    | 965      | 965      | 703       | 704      | 715       | 730      |
| MT)                             |          |          |           |          |           |          |
| For Processing (1000 MT)        | 55       | 55       | 40        | 40       | 50        | 50       |
| Total Distribution (1000 MT)    | 1150     | 1150     | 783       | 783      | 820       | 820      |
|                                 |          |          |           |          |           |          |
| (HECTARES), (1000 TREES), (1000 | 0 MT)    |          |           |          |           |          |

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## Orange Juice (65° brix basis)

HS-200911, 200912, 200919

Table 5: Morocco's Orange Juice Imports (MT)

| Product                    | 2020/21 | 2021/22 | 2022/23 | 2022/23 | 2023/24 | %Δ     |
|----------------------------|---------|---------|---------|---------|---------|--------|
|                            |         |         |         | Oct-Mar | Oct-Mar |        |
| 200919: Not Frzn, Other    | 1,304   | 1,607   | 2,451   | 1,065   | 1,286   | 20.75  |
| 200912: Not Frzn, <20 Brix | 9       | 8       | 15      | 4       | 9       | 125    |
| 200911: Frzn               | 243     | 165     | 469     | 260     | 135     | -48.08 |
| Total (65° Basis)          | 1,556   | 1,780   | 2,934   | 1,329   | 1,431   | 7.67   |

Source: Office des Changes

Table 6: Morocco's Orange Juice Exports (MT)

| Product                    | 2020/21 | 2021/22 | 2022/23 | 2022/23<br>Oct-Mar | 2023/24<br>Oct-Mar | %Δ     |
|----------------------------|---------|---------|---------|--------------------|--------------------|--------|
| 200919: Not Frzn, Other    | 1,594   | 1,398   | 1,576   | 867                | 364                | -58.02 |
| 200912: Not Frzn, <20 Brix | 554     | 841     | 460     | 232                | 463                | 99.57  |
| 200911: Frzn               | 522     | 818     | 846     | 586                | 171                | -70.82 |
| Total (65° Basis)          | 2,670   | 3,057   | 2,882   | 1,684              | 998                | -40.74 |

Source: Office des Changes

Post adjusts the MY 2023/24 orange juice trade numbers based on available trade to date data.

<u>Consumption</u>: Post adjusted its MY 2023/24 domestic consumption estimate for orange juice to 5,000 MT, based on available remaining supplies.

*Table 7: Production, Supply & Distribution: Orange Juice (65° brix basis)* 

| Orange Juice                   | 2021/      | 2022         | 2022/        | 2023     | 2023/    | 2024     |
|--------------------------------|------------|--------------|--------------|----------|----------|----------|
| Market Year Begins             | Oct 2021   |              | Oct 2        | 2022     | Oct 2023 |          |
| Morocco                        | USDA       | New Post     | USDA         | New Post | USDA     | New Post |
|                                | Official   |              | Official     |          | Official |          |
| Deliv. To Processors (MT)      | 55000      | 55000        | 40000        | 40000    | 55000    | 55000    |
| Beginning Stocks (MT)          | 0          | 0            | 0            | 0        | 0        | 0        |
| Production (MT)                | 5500       | 5500         | 4000         | 4000     | 5500     | 5500     |
| Imports (MT)                   | 1780       | 1780         | 2934         | 2934     | 2000     | 2000     |
| Total Supply (MT)              | 7280       | 7280         | 6934         | 6934     | 7500     | 7500     |
| Exports (MT)                   | 3057       | 3057         | 2882         | 2882     | 3000     | 2500     |
| Domestic                       | 4223       | 4223         | 4052         | 4052     | 4500     | 5000     |
| Consumption (MT)               |            |              |              |          |          |          |
| Ending Stocks (MT)             | 0          | 0            | 0            | 0        | 0        | 0        |
| <b>Total Distribution (MT)</b> | 7280       | 7280         | 6934         | 6934     | 7500     | 7500     |
| ,                              |            |              |              |          |          |          |
| (MT)                           |            | 1            |              | 1        |          |          |
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# Lemons/Limes, Fresh:

HS-080550

*Table 8:* 

| <b>Partner Country</b> | 2020/21 | 2021/22 | 2022/23 | 10/22-03/23 | 10/23-03/24 | %Δ     |
|------------------------|---------|---------|---------|-------------|-------------|--------|
| EU 27                  | 891     | 1,164   | 1,595   | 920         | 182         | -80.22 |
| Russia                 | 4,242   | 2,091   | 1,615   | 1,615       | 53          | -96.72 |
| Canada                 | 649     | 1,642   | 1,203   | 1,203       | 116         | -90.36 |
| Sub-Saharan Africa     | 2,720   | 2,534   | 2,880   | 1,769       | 2,104       | 18.94  |
| Other                  | 408     | 6       | 28      | 27          | -           |        |
| Total                  | 8,909   | 7,437   | 7,324   | 5,537       | 2,456       | -55.64 |

Post revised its lemon/limes export numbers for MY 2023/24 downward, based on current trade data and industry insights. Moroccan exporters have opted to prioritize the local market due to favorable pricing.

Table 8: Production, Supply & Distribution: Lemons/Limes, Fresh

| Lemons/Limes, Fresh   | 2021/2022 |          | 2022/2023 |          | 2023/2024 |          |  |  |  |
|---|-----------|----------|-----------|----------|-----------|----------|--|--|--|
| Market Year Begins  | Oct 2021  |          | Oct 2022  |          | Oct 2023  |          |  |  |  |
| Morocco   | USDA      | New Post | USDA      | New Post | USDA      | New Post |  |  |  |
|   | Official  |          | Official  |          | Official  |          |  |  |  |
| Area Planted (HECTARES)                                     | 4000      | 4000     | 3900      | 3900     | 3950      | 3950     |  |  |  |
| Area Harvested (HECTARES)                                   | 3110      | 3110     | 3000      | 3000     | 3050      | 3050     |  |  |  |
| Bearing Trees (1000 TREES)                                  | 1680      | 1680     | 1650      | 1650     | 1670      | 1670     |  |  |  |
| Non-Bearing Trees (1000                                     | 0         | 0        | 0         | 0        | 0         | 0        |  |  |  |
| TREES)  |           |          |           |          |           |          |  |  |  |
| Total No. Of Trees (1000                                    | 1680      | 1680     | 1650      | 1650     | 1670      | 1670     |  |  |  |
| TREES)  |           |          |           |          |           |          |  |  |  |
| Production (1000 MT)  | 45        | 45       | 35        | 35       | 40        | 40       |  |  |  |
| Imports (1000 MT)   | 0         | 0        | 0         | 0        | 0         | 0        |  |  |  |
| Total Supply (1000 MT)                                      | 45        | 45       | 35        | 35       | 40        | 40       |  |  |  |
| Exports (1000 MT)   | 7         | 7        | 7         | 7        | 7         | 4        |  |  |  |
| Fresh Dom. Consumption (1000                                | 38        | 38       | 28        | 28       | 33        | 36       |  |  |  |
| MT)   |           |          |           |          |           |          |  |  |  |
| For Processing (1000 MT)                                    | 0         | 0        | 0         | 0        | 0         | 0        |  |  |  |
| Total Distribution (1000 MT)                                | 45        | 45       | 35        | 35       | 40        | 40       |  |  |  |
|   |           |          |           |          |           |          |  |  |  |
| (HECTARES), (1000 TREES), (1000                             | 0 MT)     | -        |           |          |           | -        |  |  |  |
| OFFICIAL DATA CAN BE ACCESSED AT: PSD Online Advanced Query |           |          |           |          |           |          |  |  |  |

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#### **Attachments:**

No Attachments